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#### Message from the Commissioner of Planning and Economic Development

In 2023, the Region of Durham and its municipal partners conducted the 11th annual Business Count. Between May and September, the Business Count Team visited over 14,000 businesses across the Region's eight area municipalities to gather vital information about the location, type, and characteristics of businesses.

Results from the Business Count tell us about the type of employment, number of employees, and overall characteristics of businesses in the Region. The data collected during the annual Business Count and its analysis of year-over-year trends is used to: update the Region's on-line business directory; provide background information for various planning studies; monitor growth; and promote economic development initiatives in the Region.

The information below provides the key findings from the 2023 Business Count. In the Summer of 2023, there were:

- a. 210,038 jobs in the Region, a 4.3% increase from 2022;
- b. 12,718 businesses in the Region, similar to 2022; and
- c. The top three employment sectors in the Region are retail trade, health care and social assistance, and educational services.

Attracting a wide range of high-quality jobs across sectors promotes economic resilience and ensure the residents of Durham Region have the chance to live, work, and play in their community. Despite prolonged economic uncertainty as the economy recovers from the COVID-19 pandemic, that is attributed to macro-economic concerns such as supply chain issues, inflation, higher interest rates and housing affordability, Durham's investment in infrastructure and economic programming puts the Region in a strong position to thrive.

I encourage you to read the findings from the 2023 survey to learn more about Durham's local business landscape and why businesses continue to open and expand here. Thank you to the Region's Business Community for your support and continued participation in this very important initiative, and working together to keep Durham a great place to live, work and invest in.

Brian Bridgeman
Commissioner, Planning and Economic Development





#### **Business Count Overview**

Between May and September, the Region's Business Count team visit each visible business establishment in Durham to gather basic information about the type and nature of the business, the number of employees, etc. The 2023 Business Count Highlights Report details the survey results.

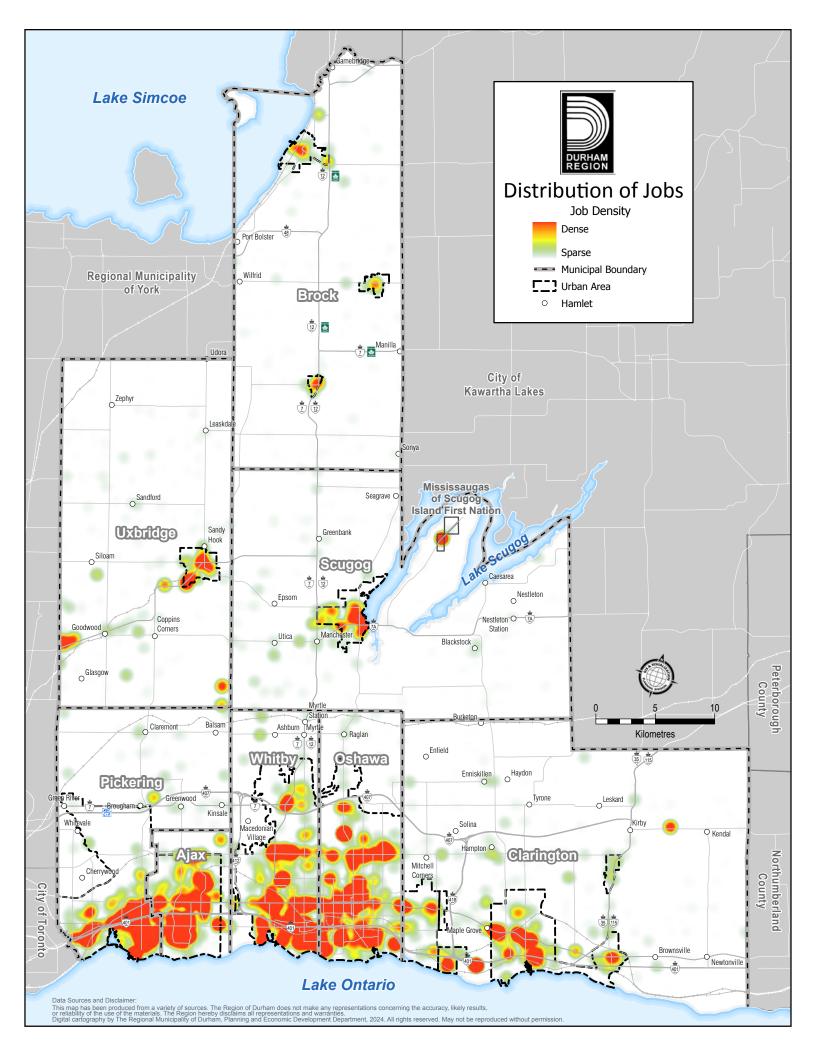
The data collected during the 2023 Business Count is shared with the area municipalities and will be used to update the Region's business directory. Additionally, it will be used for a variety of planning and economic development purposes such as land use studies and growth monitoring.

The Region's annual Business Count is conducted by a group of nine summer students primarily through short face-to-face interviews. The students, on average, conduct each survey in less than five minutes. In the event a face-to-face interview is not possible, businesses have the option of returning the survey by mail, fax, e-mail, or by completing it on the Region's website. Large employers such as school boards, Ontario Power Generation and municipal government offices are contacted by phone or email. The survey coverage includes all the Region's urban areas, hamlets and rural employment areas. In the rural areas, a visual inspection was conducted in an effort to locate additional businesses, so that the database would be as complete as possible.

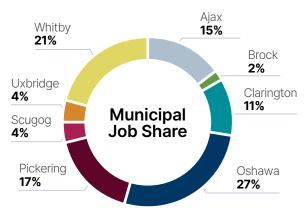
Business locations surveyed include, but are not limited to, professional offices, stores, places of worship, hotels, medical offices, industrial facilities, schools, government offices, hospitals, not for profit establishments, vacant commercial, industrial, and institutional locations. Since 2022, farm operations are surveyed remotely due to the risk of spreading avian flu.

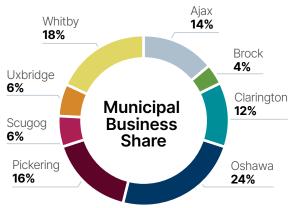
Home-based and mobile businesses are not included in the door-to-door survey. These types of businesses are challenging to survey in person due to a lack of a traditional bricks and mortar location. A targeted social media advertising campaign and radio ads are used to encourage home-based businesses to participate.

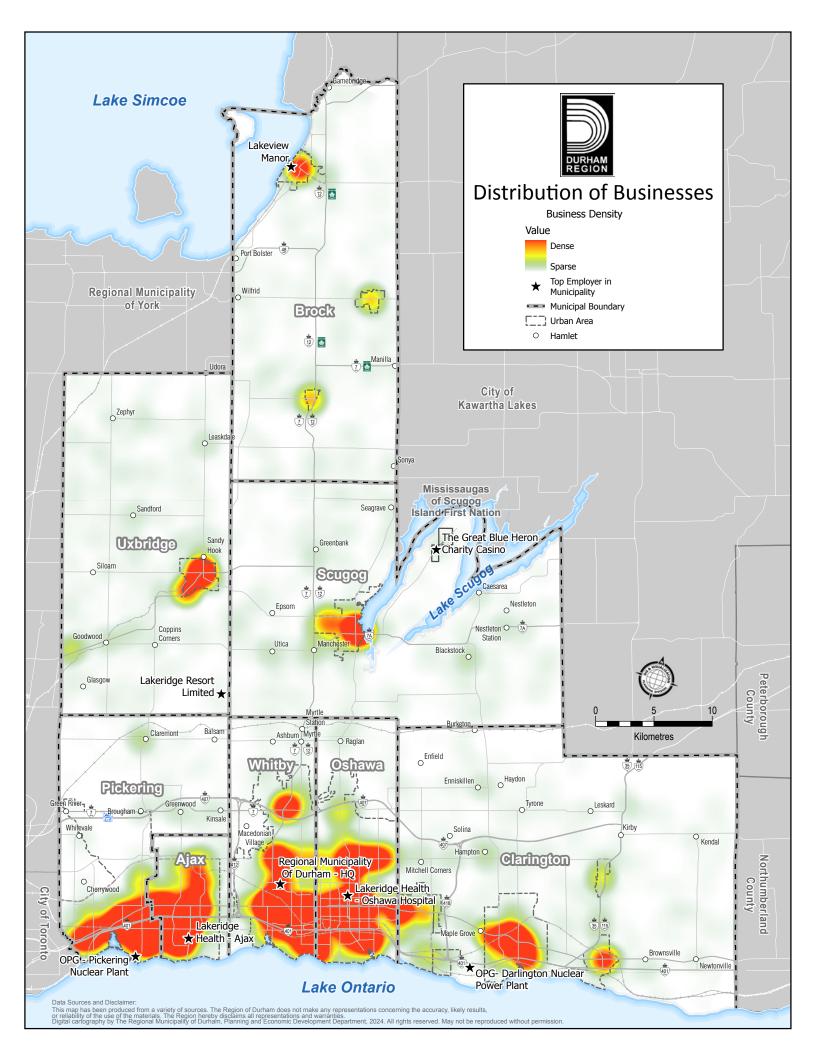












#### **Top 10 Employers in Durham are:** Company **Employees** 8,500 - 8,999 Lakeridge Health Durham District School Board (DDSB) 7,000 - 7,499 7,000 - 7,499 Ontario Power Generation (OPG) 5,000 - 5,499 Regional Municipality of Durham Durham Catholic District School Board (DCDSB) 3,750 - 3,999 General Motors of Canada 3,750 - 3,999 **Durham College** 2,500 - 2,749 **Tim Hortons** 2,500 - 2,749 Walmart 2,000 - 2,249





McDonald's

Business locations opened in 2023

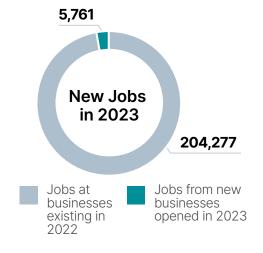
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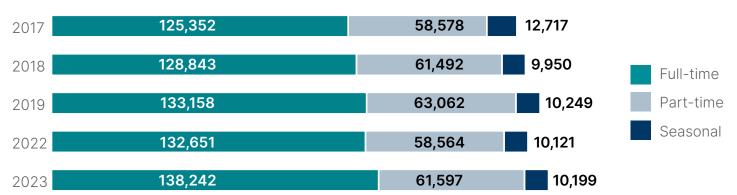


2,000 - 2,249

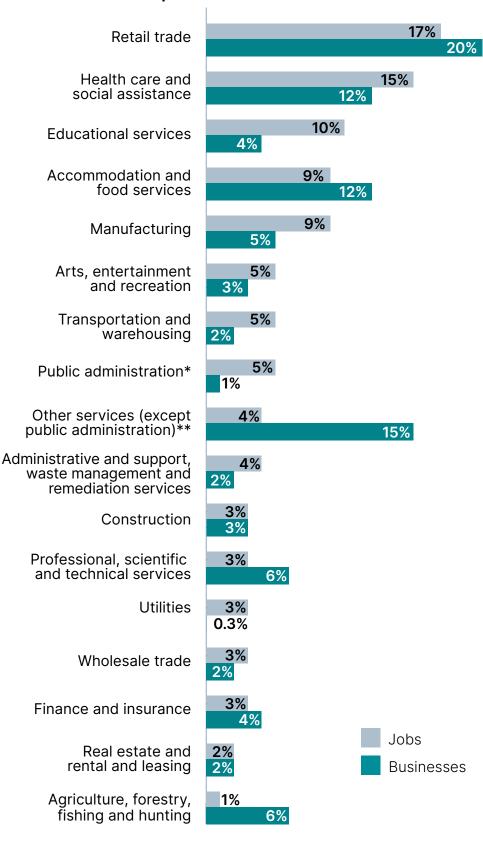
Business locations vacant in 2023

1,550





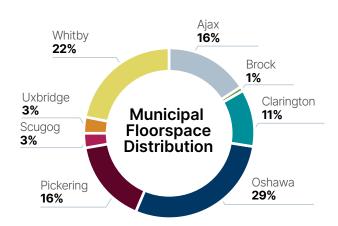


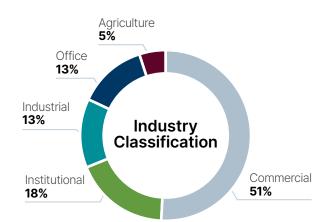


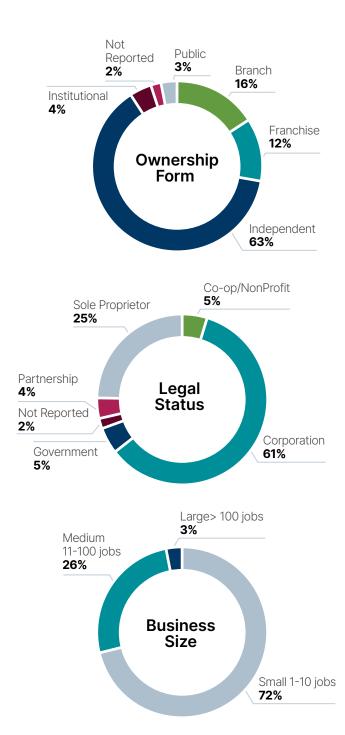
<sup>\*</sup>Public administration, e.g.: government, law enforcement, and other public agencies.

<sup>\*\*</sup>Other services (except public administration), e.g.: personal services, repair, and civic organizations.

#### Percentage of Businesses by:







Businesses most often reported difficulty in finding skilled workers in the following occupations: labour; customer services, sales, and management; chefs/cooks; auto mechanic; automotive; medical/health services; trades; education; hair stylist or esthetician. Businesses also often reported a lack of applicants for available positions.





1,791



**Total Jobs** 

30,947

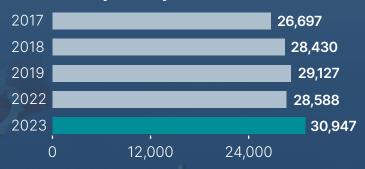
Jobs Relative to 2022

8.25%

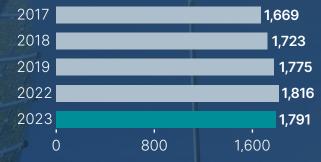


#### Jobs and business growth

#### Paid Jobs by Survey Year



#### Occupied Businesses by Survey Year





Businesses Import



70

**Businesses Export** 

#### Top 10 Employers in Ajax are: Company **Jobs** Lakeridge Health 1,750 - 1,999 Durham District School Board (DDSB) 1,250 - 1,499 1,250 - 1,499 Amazon Inc. 1,000 - 1,249 Durham Catholic District School Board (DCDSB) Town of Ajax 750 - 999 750 - 999 **Loblaws Companies Limited** SaFran Landing Systems 500 - 749 **Intact Insurance Company** 250 - 499 Costco Wholesale 250 - 499 Lear Canada 250 - 499





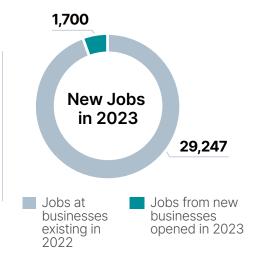
Business locations opened in 2023

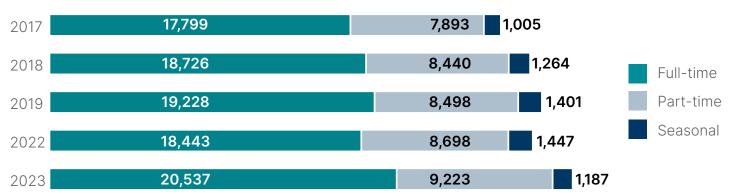
83



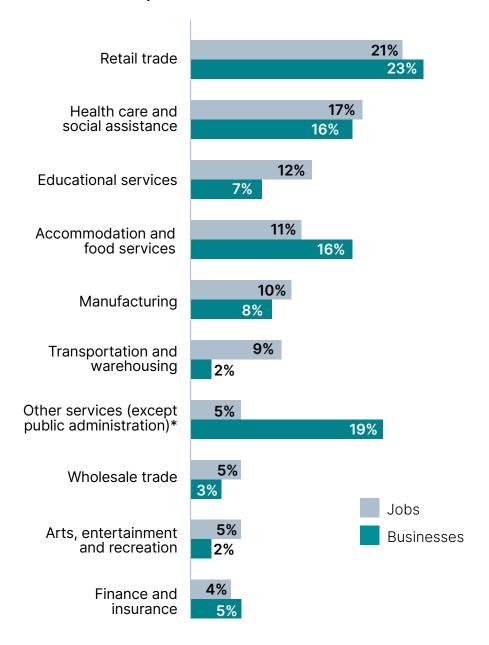
Business locations vacant in 2023

198









<sup>\*</sup>Other services (except public administration), e.g.: personal services, repair, and civic organizations.



508



**Total Jobs** 

3,549

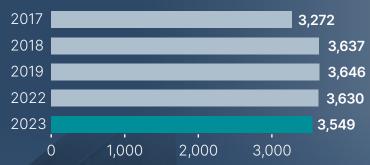
Jobs Relative to 2022

-2.23%



## Jobs and business growth

#### Paid Jobs by Survey Year



#### **Occupied Businesses by Survey Year**







12

**Businesses Export** 

#### **Top 10 Employers in Brock are:**

Top to Employers in Brook are.		
Company	Jobs	
Regional Municipality of Durham	250 - 499	
Stock Transportation	100 - 249	
Durham District School Board (DDSB)	100 - 249	
Township of Brock	100 - 249	
GoodYear Farm	100 - 249	
Fisher's Independent Grocer	100 - 249	
Sunderland Co-Operative	50 - 99	
Flex -N- Gate	50 - 99	
Bon Air Residence	50 - 99	
Fairgreen Sod Farms	50 - 99	





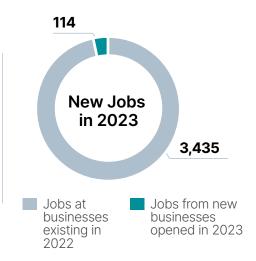
Business locations opened in 2023

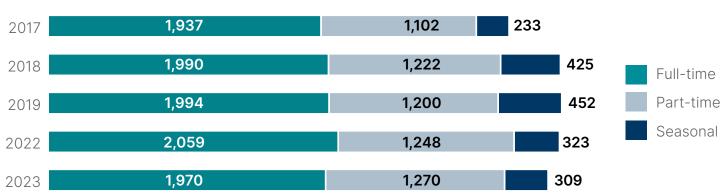
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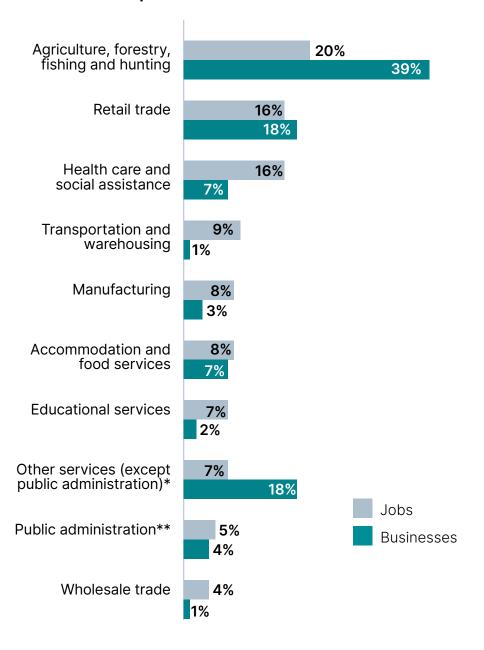
Business locations vacant in 2023

46









<sup>\*</sup>Other services (except public administration), e.g.: personal services, repair, and civic organizations.

<sup>\*\*</sup>Public administration, e.g.: government, law enforcement, and other public agencies.



1,539



**Total Jobs** 

23,407



Jobs Relative to 2022

8.57%





#### **Top 10 Employers in Clarington are:**

Company	Jobs
Ontario Power Generation (OPG)	2,750 - 2,999
Municipality of Clarington	1,250 - 1,499
Kawartha Pine Ridge District School Board (KPRDSB)	1,000 - 1,249
Black&McDonald - Nuclear Services	500 - 749
Lakeridge Health	500 - 749
Peterborough Victoria Northumberland and Clarington Catholic District School Board (PVNCCDSB)	500 - 749
Brimacombe	250 - 499
Wal-Mart	250 - 499
Tim Hortons	250 - 499
Durham Christian Homes Society Inc.	250 - 499





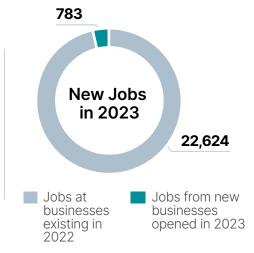
Business locations opened in 2023

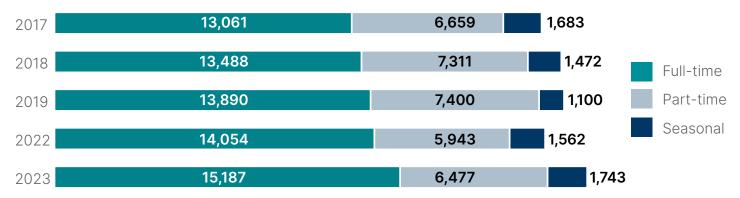
133



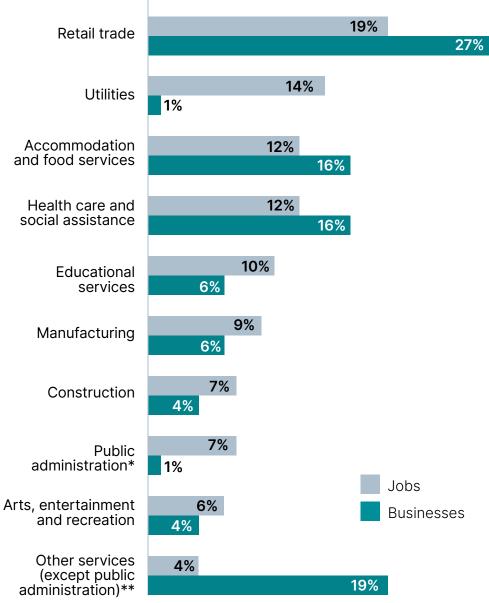
Business locations vacant in 2023

89









<sup>\*</sup>Public administration, e.g.: government, law enforcement, and other public agencies.

<sup>\*\*</sup>Other services (except public administration), e.g.: personal services, repair, and civic organizations.



# Oshawa



3,067



Total Jobs 56,673

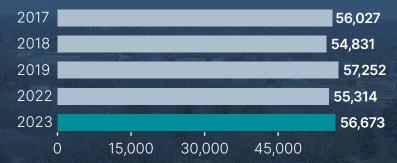
Jobs Relative to 2022

2.46%

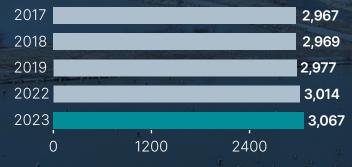


#### Jobs and business growth

#### Paid Jobs by Survey Year



#### **Occupied Businesses by Survey Year**







#### **Top 10 Employers in Oshawa are:** Company Jobs Lakeridge Health 4,250 - 4,499 3,750 - 3,999 General Motors of Canada **Durham College** 2,000 - 2,249 1,750 - 1,999 **Durham District School Board (DDSB)** 1,250 - 1,499 Ontario Tech University 1,250 - 1,499 City of Oshawa Regional Municipality of Durham 1,250 - 1,499 1,000 - 1,249 Concentrix Durham Catholic District School Board (DCDSB) 1,000 - 1,249 Ministry of Finance 1,000 - 1,249



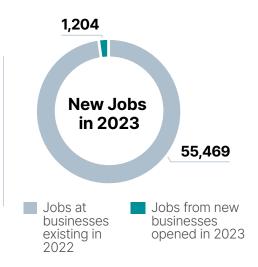
Business locations opened in 2023

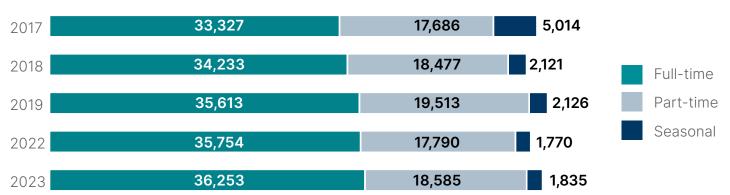
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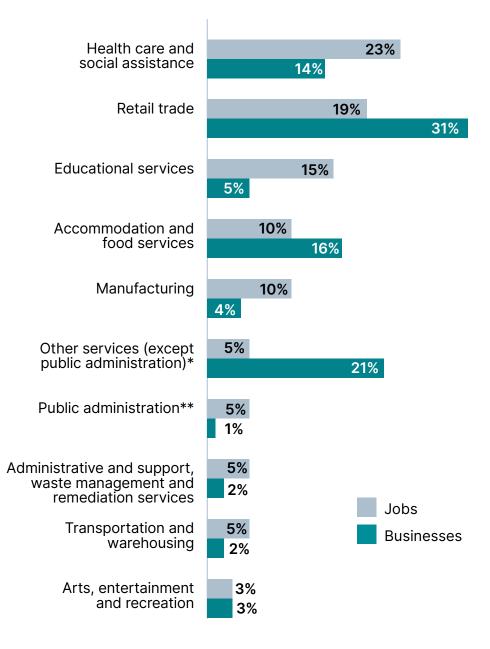
Business locations vacant in 2023

492









<sup>\*</sup>Other services (except public administration), e.g.: personal services, repair, and civic organizations.

<sup>\*\*</sup>Public administration, e.g.: government, law enforcement, and other public agencies.



# Pickering



2,004



**Total Jobs** 

35,373



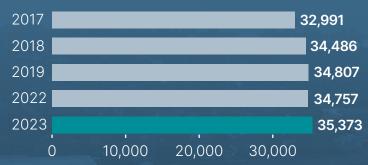
Jobs Relative to 2022

1.77%

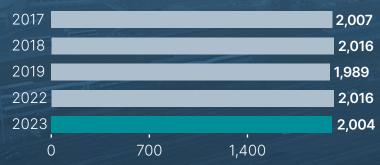


## Jobs and business growth

#### Paid Jobs by Survey Year



#### **Occupied Businesses by Survey Year**







#### **Top 10 Employers in Pickering are:**

Company	Jobs
Ontario Power Generation (OPG)	3,750 - 3,999
City of Pickering	1,000 - 1,249
Durham District School Board (DDSB)	750 - 999
Rogers	750 - 999
Pickering Casino Resort	500 - 749
Aspect Retail Logistics	500 - 749
MPAC (Municipal Property Assessment Corporation)	500 - 749
Durham Catholic District School Board (DCDSB)	250 - 499
Orchard Villa Long Term Care	250 - 499
Trigo	250 - 499





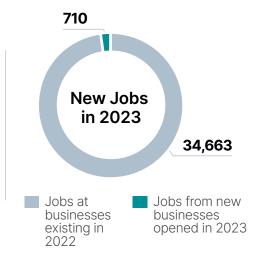
Business locations opened in 2023

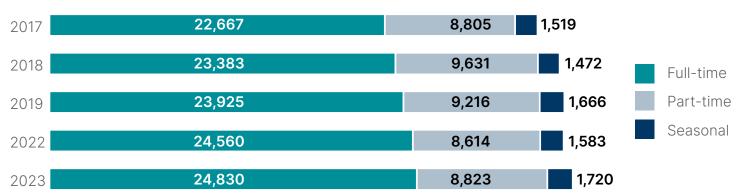
128



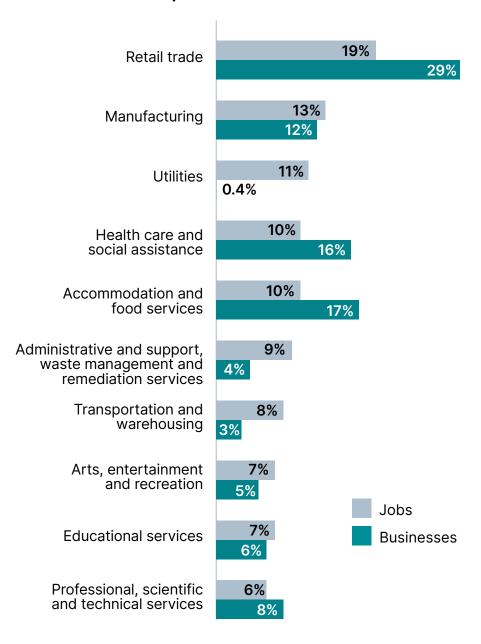
Business locations vacant in 2023

315











782

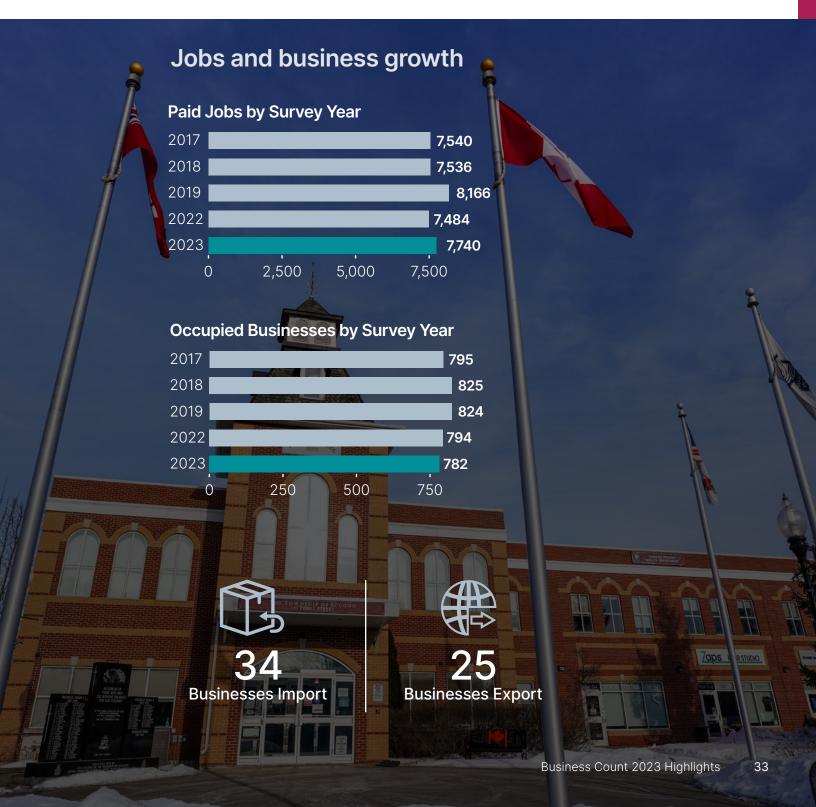


**Total Jobs** 

7,740 3.42%

Jobs Relative to 2022





# Top 10 Employers in Scugog are: Company Jobs The Great Blue Heron Charity Casino 750 - 99 Durham District School Board (DDSB) 250 - 49

The Great Blue Heron Charity Casino	750 - 999
Durham District School Board (DDSB)	250 - 499
Walmart	250 - 499
Independent Grocers	100 - 249
Lakeridge Health	100 - 249
Port Perry Place Care Home	100 - 249
Greenwood Mushroom Farm	100 - 249
Regional Municipality of Durham	100 - 249





**Tim Hortons** 

Willow Tree Farms

Business locations opened in 2023

37

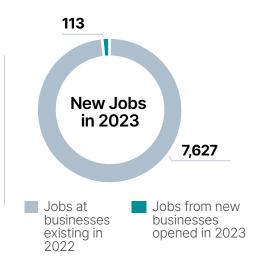


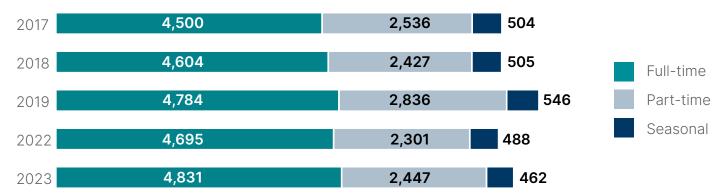
100 - 249

100 - 249

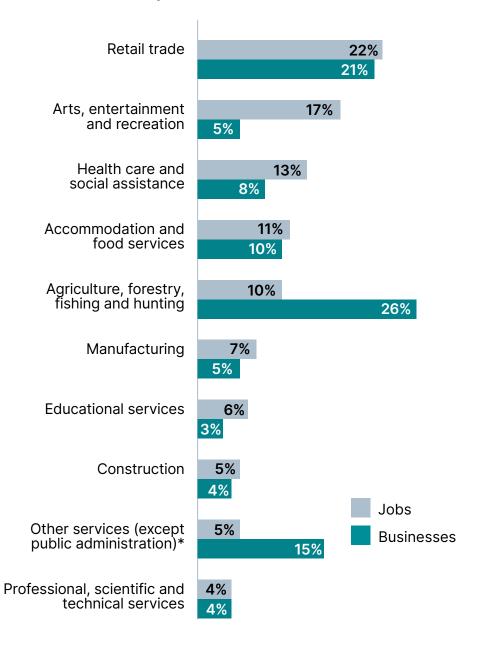
Business locations vacant in 2023

105









<sup>\*</sup>Other services (except public administration), e.g.: personal services, repair, and civic organizations.



715



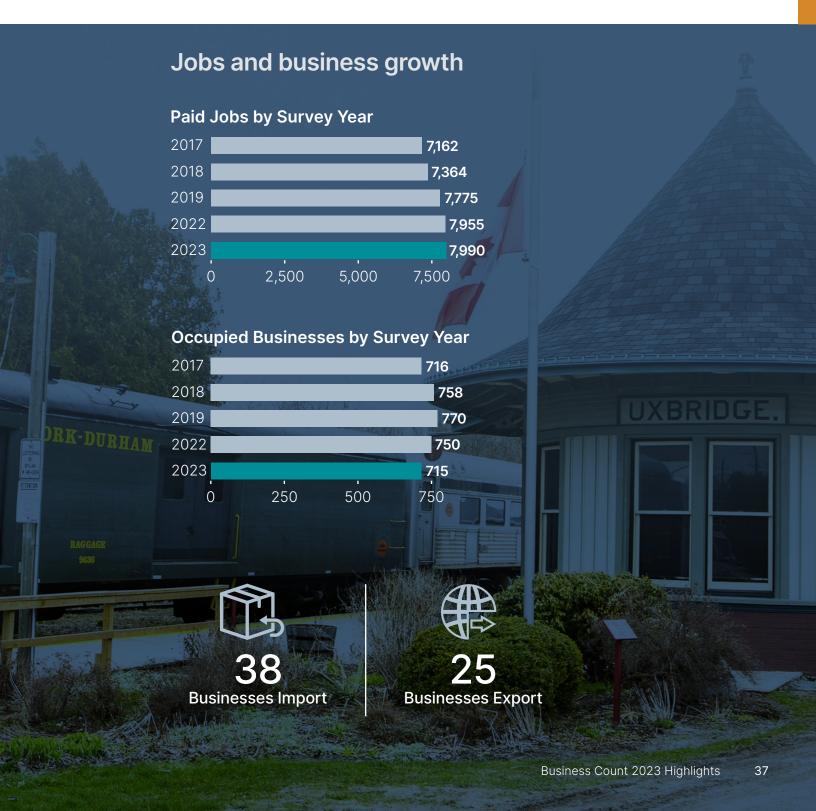
**Total Jobs** 

7,990 0.44%



Jobs Relative to 2022





# Photo by: Hark Nijjar Photography

#### **Top 10 Employers in Uxbridge are:**

Company	Jobs
Lakeridge Resort Limited	250 - 499
Durham District School Board (DDSB)	250 - 499
Dagmar Ski Resort	250 - 499
Heritage Restoration Inc	100 - 249
Township of Uxbridge	100 - 249
Loblaw Companies Ltd	100 - 249
Stanmore Load Lifter Manufacturing Ltd.	100 - 249
Stanmore Equipment Ltd	100 - 249
Castool Tooling Systems	100 - 249
Mill Run Golf Club	100 - 249





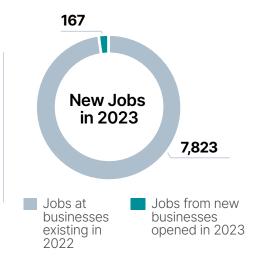
Business locations opened in 2023

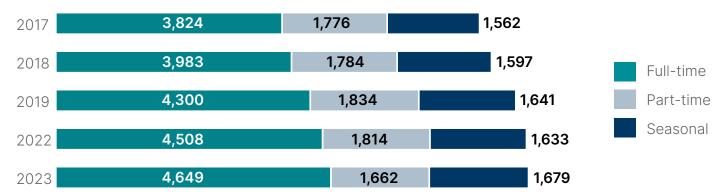
31



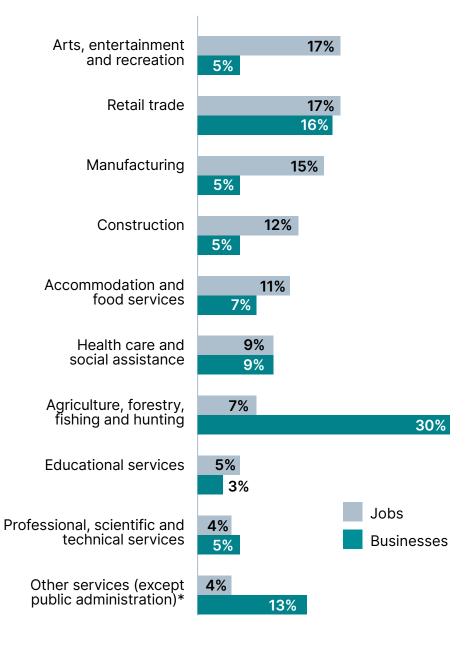
Business locations vacant in 2023

73









<sup>\*</sup>Other services (except public administration), e.g.: personal services, repair, and civic organizations.



2,312



**Total Jobs** 

44,359

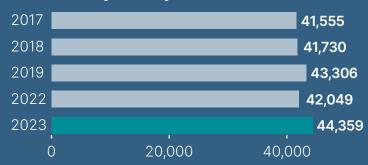
Jobs Relative to 2022

5.49%

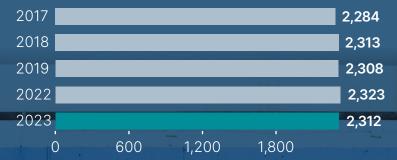


#### Jobs and business growth

#### Paid Jobs by Survey Year



#### **Occupied Businesses by Survey Year**



DOWNTOWN



## **Top 10 Employers in Whitby are:**

Company	Jobs
Regional Municipality of Durham	2,250 - 2,499
Durham District School Board (DDSB)	2,250 - 2,499
Lakeridge Health	1,500 - 1,749
Town of Whitby	750 - 999
Gerdau	750 - 999
Durham Catholic District School Board (DCDSB)	750 - 999
Central East LHIN	500 - 749
Durham Regional Police	500 - 749
Sobeys Whitby Service Centre	500 - 749
Tim Hortons	500 - 749





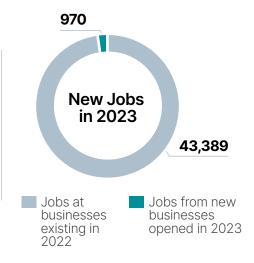
Business locations opened in 2023

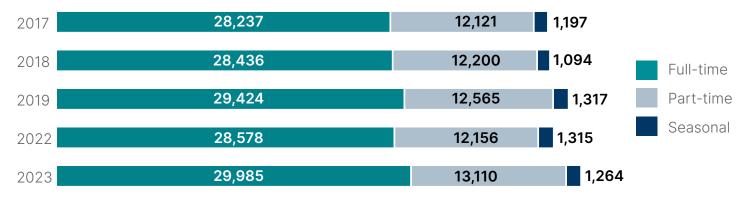
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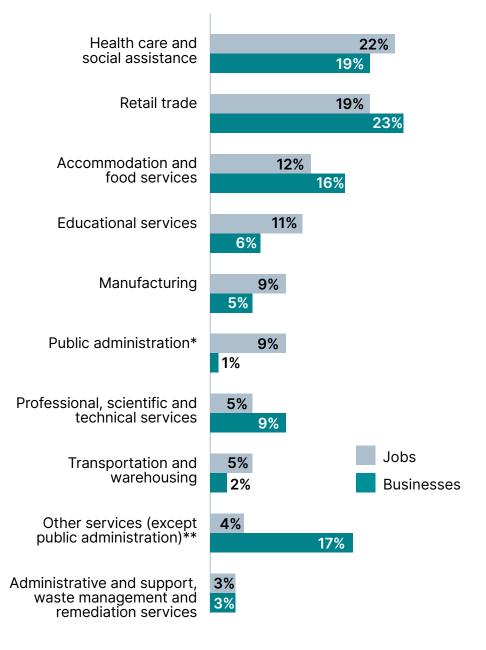
Business locations vacant in 2023

232









<sup>\*</sup>Public administration, e.g.: government, law enforcement, and other public agencies.

<sup>\*\*</sup>Other services (except public administration), e.g.: personal services, repair, and civic organizations.



The Regional Municipality of Durham Planning and Economic Development Department, Planning Division 605 Rossland Rd. E., 4th Floor PO Box 623 Whitby, ON L1N 6A3

If this information is required in an accessible format, please contact us. Within Durham: 311 • Toll-Free: 1-800-372-1102