



Regional Municipality of Durham
Bid Opportunity: EOI-1152-2018 - A
Partnership to procure, finance and share net
costs arising from the Regional Municipality of
Durham's Long-Term Organics Waste
Management Solution

Closing Date: Thursday, November 15, 2018 2:00 PM

Addendum number 2 – November 6, 2018

This addendum will form a part of the bid documents for the above-noted bid and shall be read in conjunction therewith. This addendum will take precedence over all requirements of the original bid documents and any addenda issued previously.

Bidders shall acknowledge receipt of this addendum with their electronic bid submission on the declaration page in the bidding system.

Question 1:

Could you please elaborate on this - "respondent(s) who enter into an MOU with the Region will not be permitted to bid on or partner with a bidder who is bidding on the subsequent RFPQ or RFP for the Project."? It is stated that you may enter the MOU before or during the RFPQ or RFP, but it is unclear how the two paths would be treated with the comment laid out above.

Answer 1:

Through this EOI, the Region is not seeking public private partnerships (P3) or waste service contract partners to deliver waste transfer, pre-sort and organics processing services. Rather, the Region is looking for potential partners willing to enter into a legal relationship with the Region, such as a joint venture or business partnership (“Business Partnership”) to finance/invest in the Project, and/or share in the environmental attributes, beneficial by-products and/or potential net revenues arising from the Project, while contributing to project goals and economic development of the Region. If a Business Partner is selected through this EOI, it is anticipated a MOU, or other legal vehicle, will be negotiated between the Business Partner/s and the Region in advance of the RFPQ/RFP. Those interested and wishing to respond to the future RFPQ/RFP (anticipated in 2019) for delivering waste services, should wait for that process to be issued by the Region. Further, potential energy or by product partners wishing to partner with waste service providers could opt to join a consortium responding to the future RFPQ/RFP process.

Question 2:

Could you please elaborate on what you mean by this - "only expressions of interest from potential Business Partners will be reviewed and considered through this process. Submissions related to delivering the actual waste management services through a private sector service contract or Design/Build/Operate/Manage (“P3”) service contract to implement the Project will not be considered."? Are you asking if someone would be build the infrastructure but not process the waste?

Answer 2:

Through this EOI, the Region is not seeking public private partnerships (P3) or waste service contract partners to deliver waste transfer, pre-sort and organics processing services. Rather, the Region is looking for potential partners willing to enter into a legal relationship with the Region, such as a joint venture or business partnership (“Business Partnership”) to finance/invest in the Project, share in the environmental attributes, beneficial by-products and/or potential net revenues arising from the Project, while contributing to economic development and project goals of the Region. There may be an opportunity for a business partner to potentially jointly own the project (as defined in the EOI) with the Region and will not be involved in building the infrastructure, operating the infrastructure, and transporting, pre-sorting and processing organics waste.

End of addendum